



AISHWARYA SARASWAT

CLINICAL COUNSELLOR

Skilled Clinical Counselor with strong active listening, communication, and empathy. Proficient in critical thinking, problem-solving, and various therapy techniques. Demonstrates emotional resilience, ethical standards, confidentiality, and cultural competence. Adept at time management and adaptable to individual client needs for providing effective, high-quality care.

Experience

OCTOBER to MARCH 2024

IFAS EDUTECH PVT LTD

ACADEMIC COUNSELLOR

Client Relationship Management:

Client Retention: Maintained and strengthened relationships with existing clients, resulting in a increase in customer retention.

Customer Satisfaction: Ensured high levels of customer satisfaction, as evidenced by positive feedback and repeat business.

Sales Process Optimisation : Sales Forecasting: Implemented accurate sales forecasting methods, leading to better inventory management and resource allocation.

Pipeline .

APRIL TO SEPTEMBER 2023

BAL BASERA NGO

CLINICAL COUNSELLOR

Professional Development: Stay updated on the latest research, methodologies, and best practices in counseling through continuous learning and professional development.

Ethical Standards:

Adherence to Ethics: Uphold ethical standards and confidentiality in all counseling interactions.

Code of Conduct: Abide by the organization's code of conduct and contribute to maintaining a safe and inclusive environment.

Training Programs: Provide training to volunteers and staff on basic counseling skills and mental health awareness.

Supervision: Participate in supervision sessions to enhance personal and professional development.

NOVEMBER 2022- APRIL 2023

INDIAMART(B2B)

SALE EXECUTIVE

Monthly sales revenue.

New client acquisition.

Product/Service penetration within existing clients.

Number of new leads generated

Conversion rate from lead to qualified prospect

Contact

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Email

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Address

New Delhi, India

Education

2020

Masters of Arts

JNVU

2018

Bachelors of Arts

JNVU

Expertise

- Communication Skills
- Emotional Resilience
- Active Listening
- Ethics and Integrity
- Negotiation Skills
- Empathy
- Knowledge of Therapy Techniques

Language

English

Hindi

Reference

Name -RAVI KUMAR

CSM & ABM LEAD SCHOOL

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